



# International Trade Club Breakfast Meeting

Informing, Involving and Innovating  
International Trade since 1957

Thursday 3rd October 2019 | 08:00am - 10:30am

The Mercure Dunkenhalgh Hotel, Blackburn Rd,  
Clayton-le-Moors, Accrington, Lancashire BB5 5JP

We joined the International Trade Club over two years ago now and the support and information received so far has been invaluable. The breakfast club is an opportunity to meet and learn from likeminded people about their inspirational stories and experiences in areas we often fear to tread. Even as a complete novice you are guaranteed a warm welcome and the very best of advice.

DEBORAH SMITH - Fennel UK Ltd

Our prestigious breakfast meetings provide vital, informative presentations from guest speakers specifically designed for our Importers and Exporters to develop their knowledge of key issues and to share their experiences with fellow members.

## Guest Speakers

British Chamber of Commerce, **Mike Spicer**, (BCC's) Director of Policy, will be giving his insights on Brexit developments in Westminster and what businesses can do to prepare.

Fjelltopp, **Jonathan Berry**, winners of the International Trade Club's prestigious Newcomer to International Trade award 2018, will explain how they came to be trading with the United Nations on behalf of software engineers across Europe, from a Padiham attic. He will unpick some of the challenges Fjelltopp have faced whilst working with some of the most volatile regions of Africa and the Middle East, as well as giving a brief introduction to the United Nations global marketplace and procurement process.

Peter East Associates, **Nicholas Mohr DGSA MCIT**, will be providing an update on many of the uncertainties about Dangerous Goods and how they can be forgotten in logistics. He will highlight shippers' responsibilities, introduce the framework for regulations, what can go wrong and the role of the dangerous goods safety adviser mandated to keeping businesses safe.

## Cost

CLUB MEMBER:	<b>FREE</b>
NON MEMBER:	<b>£50 + VAT</b>
SERVICE COMPANY:	<b>£188 + VAT</b>
ANNUAL MEMBERSHIP (Includes 4 Events):	<b>From £102 + VAT</b>

Breakfast and presentations will be provided followed by the opportunity to network.

## Save the Date

- 10<sup>th</sup> Sept** International Trade Club Awards open, visit <https://bit.ly/2YW9nHr>
- 26<sup>th</sup> Sept** HMRC Approved Customs Intermediary Training Course
- 17<sup>th</sup> Oct** Practical Exporting
- 28<sup>th</sup> Oct** Incoterms® rules 2020
- 5<sup>th</sup> Dec** International Trade Club Annual Gala Luncheon and Awards Ceremony